

# *Sales Consultant – Promotional Products*

Want to join our team? We're fun. We're fearless. We're relentlessly resourceful. We work together, we play together. We strive for excellence in what we offer our customers and how we work together to create it.

Islandwide Promotions is Newfoundland's fastest growing promotional products and apparel company. To support our continued growth, we are seeking a dynamic and outgoing **Sales Consultant** to join our team.

## **Responsibilities and Duties**

Reporting to the Division Manager/Sales Lead, the Sales Consultant will:

- Provide outstanding customer service to current and prospective clients;
- Seek out new sales opportunities to grow our business;
- Have a thorough knowledge of all PPPC product offerings;
- Be creative in recommending product options to clients to meet their needs and increase sales.

## **Qualifications**

- Sales experience in the Promotional Products and Corporate Apparel industry is required.

## **Key Attributes**

- Energetic and enthusiastic work ethic;
- Excellent communication and interpersonal skills with the ability to cultivate strong relationships;
- Keen attention to detail;
- Ability to multitask and manage multiple competing deadlines;
- Strong problem-solving skills and the ability to think on your feet.

## **Benefits**

- Competitive remuneration package commensurate with experience.
- Employee Medical Plan cost shared between Employer & Employee.

Job Type: Full-time

## **Experience:**

- Promotional Products and Corporate Apparel sales: 1 year (Required)

***Please send a cover letter and resume to [jobs@iwistributors.ca](mailto:jobs@iwistributors.ca)***